



CONFIDENTIAL

Sample Company, Inc.

Financial Statements

Fiscal Year 2025 · Through October 2025

Illustrative business · 'Basic Financials' tier

Prepared by Kruse & Crawford · Illustrative sample — figures are for demonstration only

Income Statement

FY 2025 · Year to Date

Income statement by month, fiscal year to date, with a prior-year comparison for the same year-to-date period.

	Jan 25	Feb 25	Mar 25	Apr 25	May 25	Jun 25	Jul 25	Aug 25	Sep 25	Oct 25	YTD 2025	YTD 2024
Revenue												
Product Revenue	166,827	163,200	177,707	181,333	184,960	190,400	188,587	186,773	183,147	186,773	1,809,707	1,691,315
Service Revenue	78,507	76,800	83,627	85,333	87,040	89,600	88,747	87,893	86,187	87,893	851,627	795,913
Total Revenue	245,333	240,000	261,333	266,667	272,000	280,000	277,333	274,667	269,333	274,667	2,661,333	2,487,227
Cost of Goods Sold												
Cost of Goods Sold	131,253	129,090	142,165	146,250	149,600	154,437	154,197	154,397	152,173	153,968	1,467,532	1,381,474
Total Cost of Goods Sold	131,253	129,090	142,165	146,250	149,600	154,437	154,197	154,397	152,173	153,968	1,467,532	1,381,474
Gross Profit	114,080	110,910	119,168	120,417	122,400	125,563	123,136	120,270	117,160	120,699	1,193,802	1,105,754
Gross Profit %	46.5%	46.2%	45.6%	45.2%	45.0%	44.8%	44.4%	43.8%	43.5%	43.9%	44.9%	44.5%
Operating Expenses												
Salaries & Wages	53,333	53,333	53,333	53,333	53,333	53,333	53,333	53,333	53,333	53,333	533,333	498,442
Rent & Occupancy	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	133,333	124,611
Sales & Marketing	9,333	9,333	9,333	9,333	9,333	9,333	9,333	9,333	9,333	9,333	93,333	87,227
General & Administrative	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	133,333	124,611
Insurance	5,333	5,333	5,333	5,333	5,333	5,333	5,333	5,333	5,333	5,333	53,333	49,844
Total Operating Expenses	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	94,667	946,667	884,735
EBITDA	19,413	16,243	24,501	25,750	27,733	30,896	28,469	25,603	22,493	26,032	247,135	221,018
EBITDA Margin %	7.9%	6.8%	9.4%	9.7%	10.2%	11.0%	10.3%	9.3%	8.4%	9.5%	9.3%	8.9%
Depreciation & Amortization	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	79,167	79,167
Operating Income	11,497	8,327	16,585	17,833	19,817	22,979	20,553	17,687	14,577	18,116	167,968	141,852
Interest Expense	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(35,000)	(35,000)
Pre-Tax Income	7,997	4,827	13,085	14,333	16,317	19,479	17,053	14,187	11,077	14,616	132,968	106,852
Net Income	7,997	4,827	13,085	14,333	16,317	19,479	17,053	14,187	11,077	14,616	132,968	106,852
Net Margin %	3.3%	2.0%	5.0%	5.4%	6.0%	7.0%	6.1%	5.2%	4.1%	5.3%	5.0%	4.3%

Monthly Balance Sheet

FY 2025 · Year to Date

Balance sheet by month. Total assets equal total liabilities and equity every month.

	Jan 25	Feb 25	Mar 25	Apr 25	May 25	Jun 25	Jul 25	Aug 25	Sep 25	Oct 25
Assets										
Current Assets										
Cash & Cash Equivalents	293,304	290,521	262,725	256,181	251,424	246,494	252,716	256,189	259,639	252,766
Accounts Receivable	343,467	336,000	365,867	373,333	380,800	392,000	388,267	384,533	377,067	384,533
Inventory	105,003	103,272	113,732	117,000	119,680	123,550	123,358	123,517	121,739	123,174
Other Current Assets	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Total Current Assets	791,774	779,793	792,324	796,515	801,904	812,044	814,340	814,239	808,444	810,474
Property, Plant & Equipment, net	680,000	680,000	680,000	680,000	680,000	680,000	680,000	680,000	680,000	680,000
Intangible Assets	0	0	0	0	0	0	0	0	0	0
Other Long-Term Assets	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000
Total Assets	1,511,774	1,499,793	1,512,324	1,516,515	1,521,904	1,532,044	1,534,340	1,534,239	1,528,444	1,530,474
Liabilities & Equity										
Current Liabilities										
Accounts Payable	140,004	137,696	151,643	156,000	159,573	164,733	164,477	164,690	162,318	164,232
Accrued Liabilities	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000
Credit Cards Payable	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Current Portion of Debt	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000
Total Current Liabilities	330,004	327,696	341,643	346,000	349,573	354,733	354,477	354,690	352,318	354,232
Long-Term Debt	432,500	425,000	417,500	410,000	402,500	395,000	387,500	380,000	372,500	365,000
Total Liabilities	762,504	752,696	759,143	756,000	752,073	749,733	741,977	734,690	724,818	719,232
Equity										
Common Stock	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Paid-In Capital	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000	240,000
Retained Earnings	590,270	595,096	608,181	622,514	638,831	658,310	675,363	689,550	700,626	715,242
Owner Distributions	(91,000)	(98,000)	(105,000)	(112,000)	(119,000)	(126,000)	(133,000)	(140,000)	(147,000)	(154,000)
Total Equity	749,270	747,096	753,181	760,514	769,831	782,310	792,363	799,550	803,626	811,242
Total Liabilities & Equity	1,511,774	1,499,793	1,512,324	1,516,515	1,521,904	1,532,044	1,534,340	1,534,239	1,528,444	1,530,474

Monthly Cash Flow Statement

FY 2025 · Year to Date

Indirect-method cash flow by month. Ending cash ties to the balance-sheet cash line each month.

	Jan 25	Feb 25	Mar 25	Apr 25	May 25	Jun 25	Jul 25	Aug 25	Sep 25	Oct 25
Operating Activities										
Net Income	7,997	4,827	13,085	14,333	16,317	19,479	17,053	14,187	11,077	14,616
Depreciation & Amortization	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917
Change in Accounts Receivable	5,443	7,467	(29,867)	(7,467)	(7,467)	(11,200)	3,733	3,733	7,467	(7,467)
Change in Inventory	3,346	1,731	(10,460)	(3,268)	(2,680)	(3,870)	192	(160)	1,779	(1,436)
Change in Accounts Payable	(4,462)	(2,307)	13,947	4,357	3,573	5,160	(256)	213	(2,372)	1,914
Change in Accrued Liabilities	0	0	0	0	0	0	0	0	0	0
Cash from Operations	20,241	19,633	(5,379)	15,873	17,660	17,486	28,639	25,890	25,867	15,544
Investing Activities										
Capital Expenditures	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)
Cash from Investing	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)	(7,917)
Financing Activities										
Debt Principal Payments	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)
Owner Distributions	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)
Cash from Financing	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)	(14,500)
Net Change in Cash	(2,176)	(2,784)	(27,795)	(6,544)	(4,757)	(4,931)	6,222	3,473	3,450	(6,873)
Beginning Cash	295,480	293,304	290,521	262,725	256,181	251,424	246,494	252,716	256,189	259,639
Ending Cash	293,304	290,521	262,725	256,181	251,424	246,494	252,716	256,189	259,639	252,766